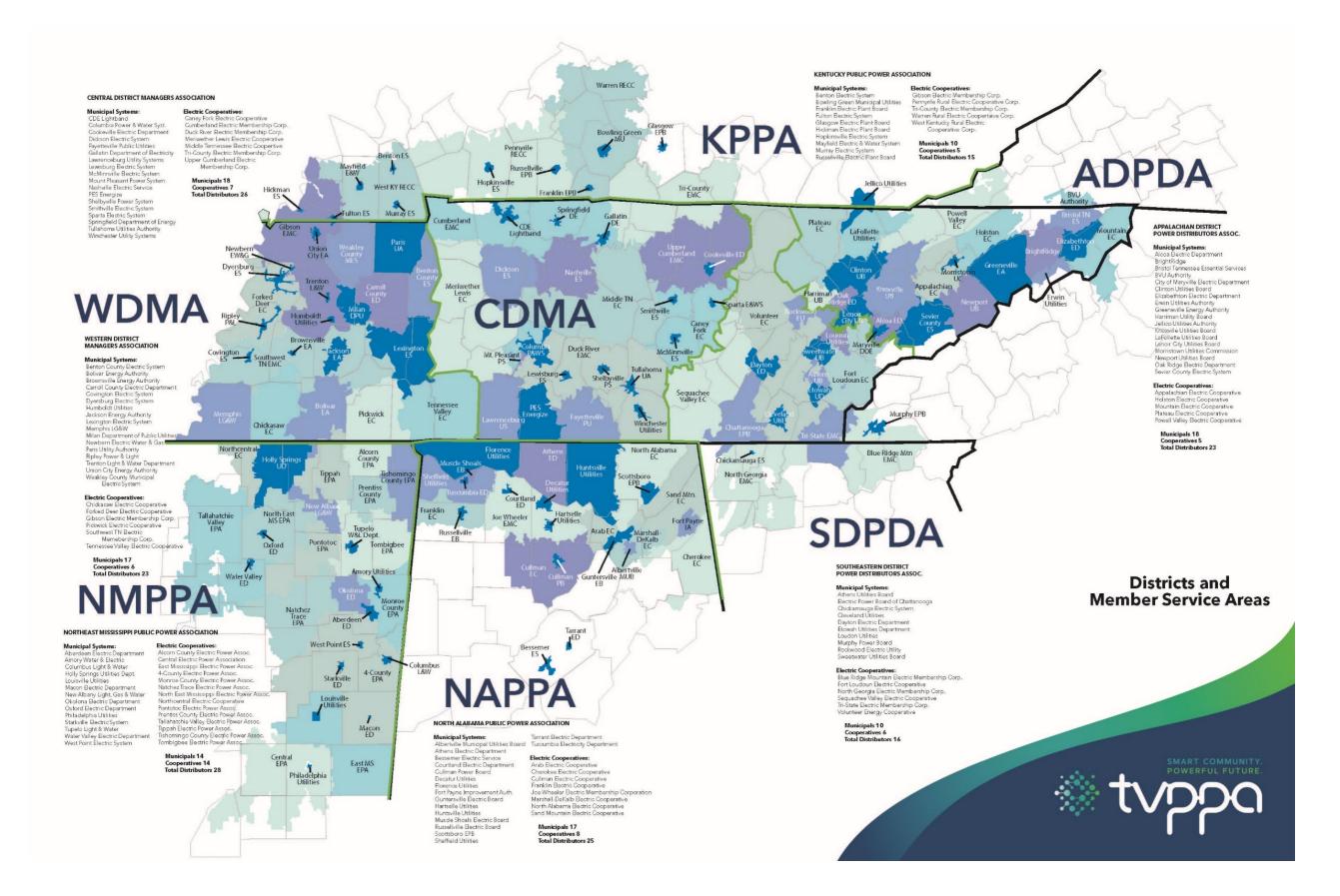
IS IT THE JETSONS OR GEN Z? *CREATING AN OUT OF THIS WORLD WORKPLACE FOR THE FUTURE*

TCMA SPRING CONFERENCE APRIL 17, 2024

> SMART COMMUNITY POWERFUL FUTURE

// ABOUT TVPPA



Regional organization – serving the 153 local power companies in parts of 7 states that have firm power contracts with TVA

- Founded in 1946 by the district manager associations
- Coordinated member advocacy with TVA, Congress, and the public on TVA issues
- 104 Municipals, 49 Cooperatives
- TVPPA Board 19 Directors CEOs of member utilities
- Provides other business services to meet member needs





Protect the Public Power Model

2 Obtain & Prioritize Member Input



Develop a Revenue Strategy for Growth & Sustainability

Create an Organizational Culture of Shared Values & Satisfaction

117 Members Visited

SALARY SURVEY PARTICIPANTS

Conferences &

Overall Conference

Satisfaction Rating

Electric: 106 Broadband: 33

10 Events Hosted

97%

15 New Manager Training **Participants**

2,390

Conference

Attendees

LOCAL POWER ADVANTAGE

POWER RESTORATION SUPPLY CHAIN

ELCP – HOT WEATHER

CRISIS COMMUNICATIONS

WINTER STORM ELLIOTT

Strategic Planning Workshops: 2 Utility Accounting Trainings: 7 Human Resources Services: 15 Social Media Growth

44%Increase in followers



450 CLASSES HELD IN 13 STATES

6,000 +

Attendees Engaging in Professional Development

// LIFE IMITATES ART





2062 or 2024?











FICTION BECOMES FACT











- Video Calls
- Robotic Vacuums
- Flat Screen TVs
- Smart Watches
- Digital Newspapers
- Tablet Computers
- Jetpacks
- Robotic House Help
- Flying Cars
- Drones
- Holograms
- 3D Printed Food
- Pill Cam
- Space Tourism





// TIMES, THEY ARE A-CHANGIN'

25% 21.67% 20.88% 20.58% 19.61% 20% 1 5% Population share 10% 5.49% 5% 0.2% 0% The Greatest The Silent The Baby Boomer Generation X (born The Milennial Generation Z (born Generation (born Generation (born Generation (born 1965-1980) Generation (born 1997-2012) before 1928) 1928-1945) 1946-1964) 1981-1996)

Population distribution in the United States in 2022, by generation

Source

US Census Bureau © Statista 2023 Additional Information:

United States; US Census Bureau; As of July 1, 2022



ROLL CALL

There are 5 Generations in the Workplace Today:

- Traditional (1928-1945) $\leq 1\%$ of workforce
- Baby Boomers (1946-1964) 19% of workforce
- Generation X (1965-1980) 36% of workforce *Including Xennials (1977-1983)*
- Millennials (1981-1995) 39% of workforce

Including Geriatric Millennials (1980-85)

• Generation Z (1996-2012)- 6% of workforce

(2020 data)



VALUE SYSTEM INFLUENCES

What shapes a generation?

A common set of social and historic events that impact attitudes, ambitions and world views

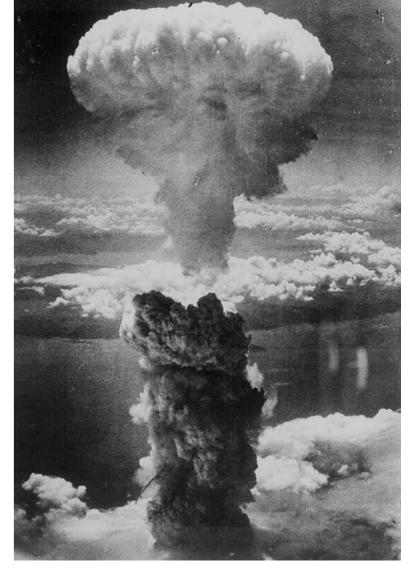
- People
- Places
- Things
- Events



Traditional Generation (1928-1945): Historical Influences







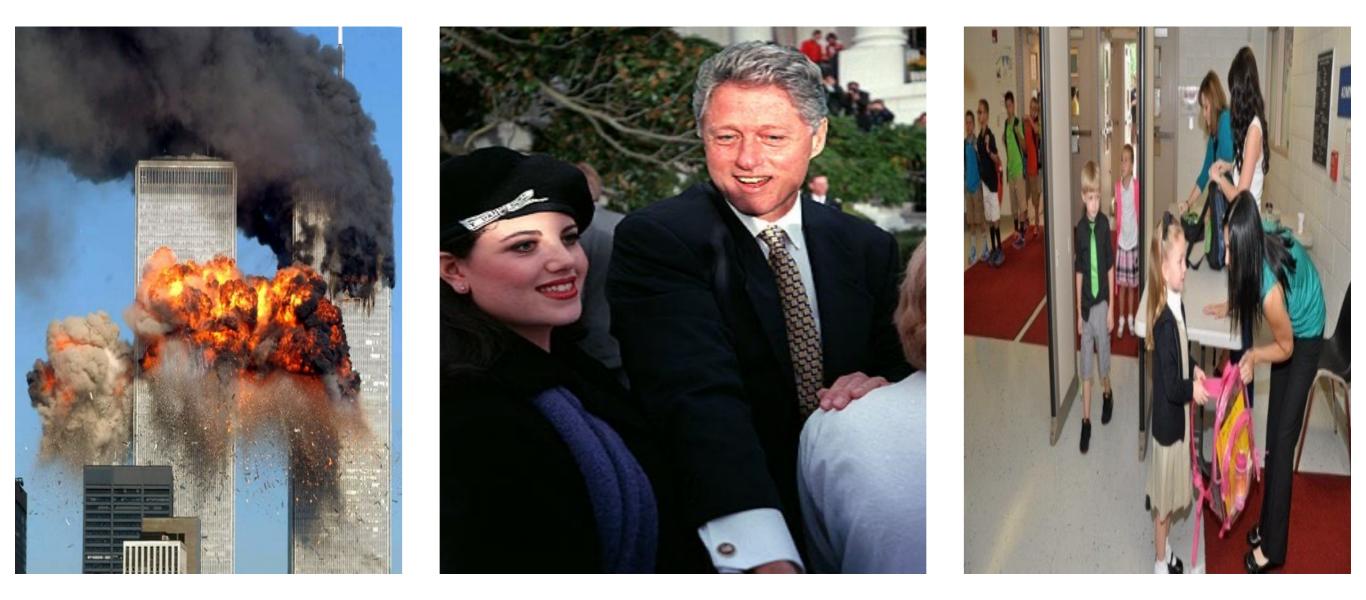
Baby Boomers (1946-1964): Historical Influences



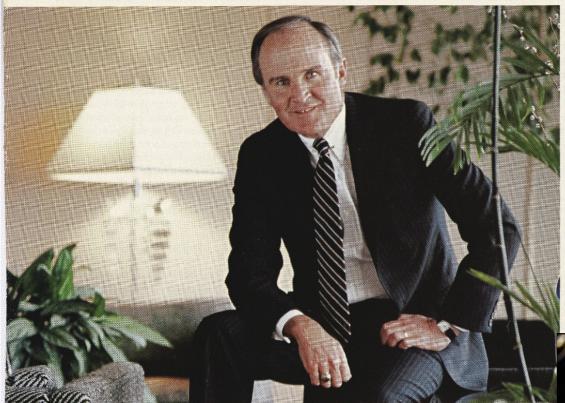
Generation X (1965-1980): Historical Influences



Millennials (1981-1996): Historical Influences



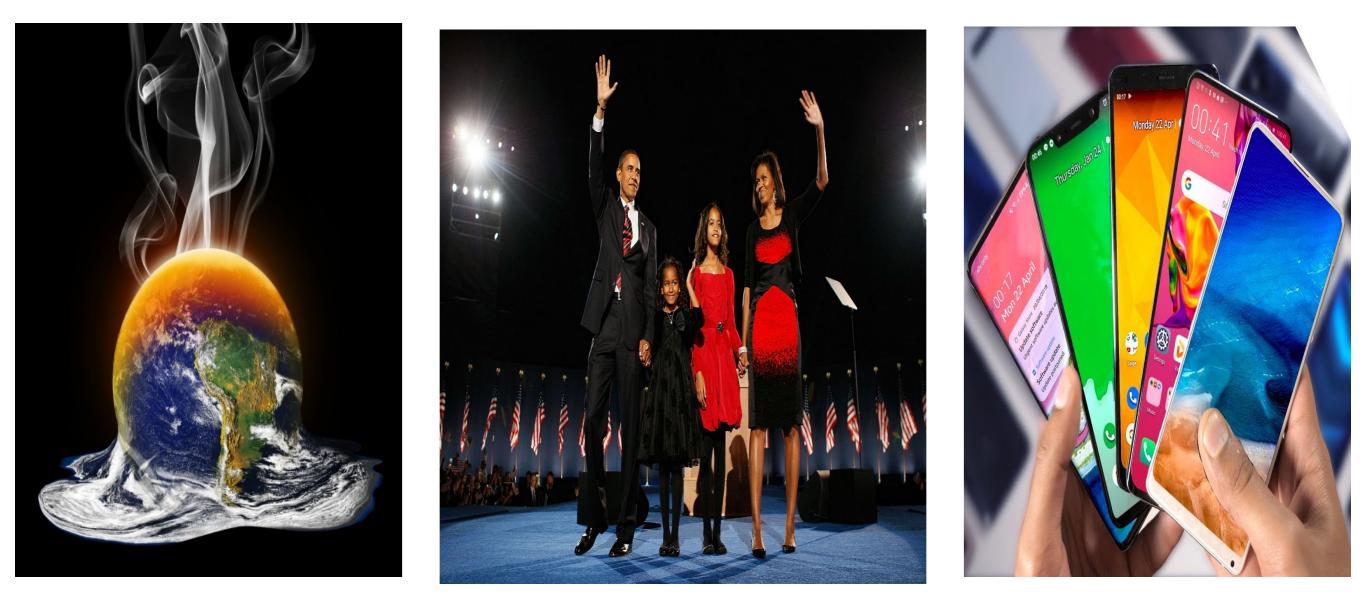
WHAT DOES LEADERSHIP "LOOK" LIKE?







Gen Z (1997-2012): Historical Influences



GEN Z'S FAVORITE BRANDS

MORNING CONSULT

RELATED

SOLUTIONS V NEWS & ANALYSIS V COMPANY V

LOGIN | REQUEST A DEMO | Q

morning consult brand intelligence tracks consumer perceptions of thousands of brands on a daily basis, forming the foundation of this report. The full methodology is available below.

An overwhelming majority (86.23%) of Gen Z adults have a favorable impression of YouTube, making it the most popular brand with the cohort. YouTube's parent brand, Google, comes in at No. 2, followed by Netflix and Amazon.

vnload the report	YouTube	Google	NETFLIX	amazon	mams
ere this data comes n	YouTube 1	Google 2	Netflix 3	Amezon 4	M&M'S
	FAVORABILITY: 86.23%	83.87%	82.18%	80.28%	79.81%
uest a demo					
t Trusted Brands					
2		-			
at Consider Decode	Walmart 🔆	\odot	Dontos	a contraction of the second	OREO
est Growing Brands		-	·		
	Walmart 6	Target 7	Doritos 8	Kit Kat 9	Oreo 1
	FAVORABILITY: 79.76%	79.66%	79.32%	78.96%	78.57%
	G	\sim	main	A	Cowite
	•	-	() and the second secon	DOLLAR TREE	sprite
	Getorade 11	Nike 12	Cheetos 13		-
	-	Nike 12	Cheetos 13	Dollar Tree 14	-
	Gatorade 11			Dollar Tree 14	Sprite 1
	Gatorade 11			Dollar Tree 14	77.395
	Gatorade 11 FAVORABILITY: 78.54%	78.43%	77.45%	Dollar Tree 14 77.42%	Sprite 1

GEN Z WORKPLACE TERMINOLOGY

- Rage applying workers apply for as many jobs as possible over a short period in response to feeling frustrated in their current role.
- Quiet quitting workers who do what is required but no more and without any enthusiasm. Also leads to acting your wage setting boundaries based on the balance between financial compensation and quality of life.
- Quiet hiring tapping internal talent instead of increasing headcount. This often requires providing upskilling opportunities internal development.
- Career cushioning/recession proofing seeking to add security to your professional life and preparing for the unexpected — whether starting to prepare for a job search or actively looking for a new job that feels more stable.
- Loud quitting/resenteeism/grumpy stayers workers who are actively disengaged in their job and are not afraid to show it.
- Bare minimum Mondays doing the 'bare minimum' on Mondays to ease work-related anxiety, such as completing small tasks instead of larger, 'stressful' tasks. This is a remedy to "Sunday scaries", which describes the feeling of work dread setting in on a Sunday, the day before a new work week.
- Shift shock/new-hires' remorse when a new job doesn't live up to expectations.
- Chaotic working a work environment where employees are expected to be constantly "on," putting in long hours, and responding to emails and messages outside of regular business hours.
- Boomerang employees going back to their old employers.
- Lazy girl jobs low-stress jobs that pay well.
- Holocracy a non-hierarchical approach to organizational structure. Instead of traditional top-down management, holacracy empowers individuals and teams to make decisions and take ownership of their work.



// AND THEN THERE WAS #2020...

2020+ INFLUENCERS???



What role will the events of the last few years play in shaping Gen Z and Generation Alpha (2013-2025) values and expectations? COVID-19

Black Lives Matter/Racial Injustice

Election

Murder Hornets

Wildfires

Monkeypox

GEN Z AND GENERATION ALPHA WILL EXPECT:

- Work-life balance and a sense of well-being, especially as it relates to mental health awareness
- Diversity, equity and inclusion as the cultural norm – not an "initiative"
- Transparency, information, options and innovative problem solving
- **Purpose** and responsible corporate citizenship
- Flexibility, agility, resilience
- Technology integrated into every aspect of work
- Mentoring and professional growth opportunities



	B				E.
	BOOMERS	GEN X	GEN Y	GEN Z	GEN ALPHA
	1946-1964	1965-1980	1981-1996	1997-2012	2013-2028
IN PURSUIT OF A	Stable Life	Balanced Life	Interesting Life	Purposeful Life	Flexible Life
ATTITUDE TOWARDS TECH	Disengaged	Curious	Capable	Confident	Adventurous
NUTRITIONAL	First Free	No	No	Start of	Strict
	Meals	Restrictions	Restrictions	Regulations	Regulations
COMMUNICATION	Print, Radio,	Facebook,	Facebook,	Twitter,	Tik Tok, VR,
PLATFORMS	TV	LinkedIn	Instagram	YouTube	Instagram
MARKETING	Traditional	Traditional	Transition to	Interactive	Personalized
PREFERENCES	Above the Line	Below the Line	Viral Media	Campaigns	Experiences
PURCHASE	Brand	Brand	Brand	Brand	Brand
	Loyalty	Loyalty	Switching	Evangelism	Authenticity
DEFINING MOMENTS	Woodstock Civil Rights Moon Landing	Challenger Disaster Dial-Up / Emails Internet Arises	9/11 Great Recession Obama Election	Gay Marriage Climate Crisis Social Justice	COVID-19

// WE'RE GOOD TODAY...ARE WE READY FOR TOMORROW?

WHAT IS ORGANIZATIONAL CULTURE?

Organizational culture is the **collection of** values, expectations, and practices that guide and inform the actions of all team **members**. Think of it as the collection of traits that make your company what it is. A great culture exemplifies positive traits that lead to improved performance, while a dysfunctional company culture brings out qualities that can hinder even the most successful organizations.



COMPONENTS OF A GREAT ORGANIZATIONAL CULTURE

- 1. Vision guides a company's values and provide it with purpose. That purpose, in turn, orients every decision employees make.
- 2. Values offer a set of guidelines on the behaviors and mindsets needed to achieve that vision.
- 3. Practices values are of little importance unless they are enshrined in a company's practices.
- 4. People People stick with cultures they like, and bringing on the right "culture carriers" reinforces the culture an organization already has.
- 5. Narrative Any organization has a unique history a unique story. And the ability to unearth that history and craft it into a narrative is a core element of culture creation.
- 6. Place whether geography, architecture, or aesthetic design impacts the values and behaviors of people in a workplace.



// WHAT DO WE DO NOW?

SKILLS SELF-ASSESSMENT



Gen X

1 Problem-solving skills

- 2 Communication
- 3 General computer literacy
- 4 Logical thinking
- 5 Leadership skills

Gen Z



- 2 Public speaking
- 3 Communication
- 4 Leadership skills
- 5 Coding | Problem-solving skills [dead heat]



LiveCareer.com

THE FUTURE OF WORK





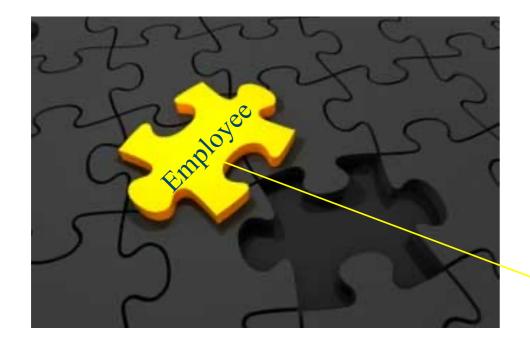


To recruit and retain the next generation of employees and meet the expectations of the next generation of customers, utility policies, practices and services must evolve to include the values, interests and expectations of the future, not just what has worked in the past.

Understanding Gen Z and Generation Alpha and creating an **adaptable**, **innovative** and **resilient** organization will contribute to employee satisfaction and productivity as well as help build meaningful customer relationships.



PIECES OF THE ORGANIZATIONAL PUZZLE







DANETTE SCUDDER

DSCUDDER@TVPPA.COM 423.490.7922 (OFFICE) 423.240.7586 (CELL) 1206 Broad Street Chattanooga, TN 37402

423.756.6511 **tvppa.com**

