



## Resource Guide 2024

**Please look through this guide when you need services. These are the firms who support and encourage TCMA, and they should be a leading choice when you need assistance.**

Ameresco (Gold Sponsor) – Energy efficiency, renewable energy, and energy infrastructure solutions. Contact Steve Seifried at (865) 919-7785 or [sseifried@ameresco.com](mailto:sseifried@ameresco.com).

American Fidelity (Platinum Sponsor) - Provides a wide range of human resource administration products and services. Contact Haley Behrens at (405) 613-7540 or [haley.behrens@americanfidelity.com](mailto:haley.behrens@americanfidelity.com).

Avero Advisors (Gold Sponsor) – Information technology planning, design, solutions, ERP modernization services, and IT project management. Contact Abhijit Verekar at (865) 415-3848 or [info@averoadvisors.com](mailto:info@averoadvisors.com).

Belfor (Bronze Sponsor) – They provide a full range of property restoration services including mold, water, fire, storm, Covid-19 cleaning, etc. Contact Gordon Hansen at (615) 925-2466 or [Gordon.hansen@us.belfor.com](mailto:Gordon.hansen@us.belfor.com).

BlueCross BlueShield of Tennessee (Silver Sponsor) – Provide a full range of health insurance services. Contact is Todd Hodge at [todd\\_hodge@bcbs.com](mailto:todd_hodge@bcbs.com) or (423) 535-5688.

Bass Berry Sims (Platinum Sponsor) – Provide a range of legal services. Contact Anna Carr at (615) 259-6542 or [anna.carr@bassberry.com](mailto:anna.carr@bassberry.com).

CDM Smith (Silver Sponsor) – Engineering and Construction firm providing solutions in water, environment, transportation, energy, and facilities. Contact Zack Daniel at (615) 332-5893 or [danielza@cdmsmith.com](mailto:danielza@cdmsmith.com).

Civil & Environmental Consultants (Silver Sponsor) – Civil engineering, ecological, waste management and water resources consultants. Contact Aaron Henry at (865) 977-9997 or [ahenry@ceinc.com](mailto:ahenry@ceinc.com).

Collier Engineering (Silver Sponsor) – Multi-disciplinary firm providing design, engineering, and construction services. Contact Jeff Minatra at (615) 331-1441 or [jeff.minatra@collierengineering.com](mailto:jeff.minatra@collierengineering.com).

CONSOR (Gold Sponsor) – Planning, design, engineering, construction, and assessment for water and transportation projects. Contact Philip Nelson at (615) 456-2798 or [philip.nelson@consoreng.com](mailto:philip.nelson@consoreng.com).

CP2 Consulting (Silver Sponsor) – Strategic planning and organizational development services. Contact Cory Poris Plasch at (630) 402-6838 or [cory@cp2consulting.net](mailto:cory@cp2consulting.net).

Crown Castle (Bronze Sponsor) – A communications infrastructure firm; network towers, small cells, and fiber. Partner with cities to design and build connectivity, from wireless coverage to smart city solutions to custom fiber optic networks. Contact Ann Brooks at (980) 938-7154 or [ann.brooks@crowncastle.com](mailto:ann.brooks@crowncastle.com).

C Spire (Gold Sponsor) – A telecommunications and technology company, they provide fiber-backed broadband, telephony and IT services. From cloud to voice and collaboration to managed networks and security, they provide network and IT solutions in both managed and on-premises environments. Contact Hollye Massey at [hmassey@cspire.com](mailto:hmassey@cspire.com) or (205) 567-0267.

CT Consultants (Platinum Sponsor) – Full range of engineering, architectural, and planning services. Contact James Golias at (615) 418-5995 or [jgolias@ctconsultants.com](mailto:jgolias@ctconsultants.com).

Cumberland Securities (Platinum Sponsor) – Municipal advisory services, funding strategies/debt structuring, project fiscal analysis, etc. Contact John Werner at (865) 599-8986 or [john.werner@cumberlandsecurities.com](mailto:john.werner@cumberlandsecurities.com).

Davenport & Company (Silver Sponsor) – Full service financial services firm. Assist with bond offerings, loans, capital planning, debt analysis, rating agency presentations, and investment management. Contact Ralph Taylor or Allie Baxter at (804) 697-2900 or [abaxter@investdavenport.com](mailto:abaxter@investdavenport.com).

Energy Systems Group (Platinum Sponsor) – Engineers, project managers, energy, and operations specialists. Focused on infrastructure modernization solutions. Contact Pete Tebbe at (217) 341-2571 or [ptebbe@energysystemsgroup.com](mailto:ptebbe@energysystemsgroup.com).

Financial Products and Services (Gold Sponsor) – Customized benefits to meet employee's needs as well as provide full administrative services. Also address general business needs and cyber liability. Contact Karen Tokarz at (615) 491-1832 or [ktokarz@financialpsi.com](mailto:ktokarz@financialpsi.com) or Ted Frizen at (865) 603-0797.

Gallagher (Gold Sponsor) – Risk Management, insurance, and related consulting services. Contact Wes Dozier at (615) 838-9228 or [wes\\_dozier@aig.com](mailto:wes_dozier@aig.com).

GovHR USA (Gold Sponsor) – Full-scope human resources firm. Executive recruiting, interim staffing, evaluation, classification/compensation studies, professional development, etc. Contact Laurie Pederson at (847) 380-3240 or [info@govhrusa.com](mailto:info@govhrusa.com).

Gresham Smith (Platinum Sponsor) – Innovative infrastructure solutions through design, planning, technology, and collaboration. Contact Jason Brady at (865) 223-8274 or [Jason.brady@greshamsmith.com](mailto:Jason.brady@greshamsmith.com).

Interdev (Silver Sponsor) – IT services including GIS, data security, backup, cloud services, etc. Contact Nathan Holder at [nholder@interdev.com](mailto:nholder@interdev.com) or (770) 843-3922.

JHP TN Healthworks (Bronze Sponsor) – Healthcare management, employee assistance programs, and wellness management. Contact Brendan Nugent at (216) 314-0345 or [bnugent@thejeffersonhealthplan.org](mailto:bnugent@thejeffersonhealthplan.org).

Johnson Controls (Silver Sponsor) – Help produce sustainable infrastructure by helping transform Tennessee communities by empowering them to be more productive, more efficient, and more effective. Contact Lionel Davis at (901) 713-1894 or [lionel.davis@jci.com](mailto:lionel.davis@jci.com).

LDA Engineering (Platinum Sponsor) – Full-service engineering firm focused on helping clients engineer stronger, happier communities. Contact Luran Canacaris at (865) 719-6968 or [lcacacaris@ldaengineering.com](mailto:lcacacaris@ldaengineering.com).

Library Systems Services (Silver Sponsor) – They contribute to community health by strengthening libraries. They do this by providing a full range of consulting and strategic planning services. Contact Mark Kunin at [mark.kunin@lsslibraries.com](mailto:mark.kunin@lsslibraries.com) or (314) 374-8935.

Mark III Employee Benefits (Platinum Sponsor) – Customized group benefits plans, services, and consulting. Contact Jon Manfull at (423) 676-2545 or [jon@markiiieb.com](mailto:jon@markiiieb.com).

Mattern & Craig (Silver Sponsors) – Providing civil & structural engineering; surveying; site planning & design; construction management; water, wastewater, & stormwater; and transportation. Contact Calvin Clifton at (423) 431-9114 or [cdclifton@matternandcraig.com](mailto:cdclifton@matternandcraig.com).

McGill Associates (Gold Sponsor) – Collaborate with local governments by providing a wide range of engineering, land planning and recreation, and consulting services. They assist communities in identifying and resolving problems, developing cost-effective and innovative solutions, and ensuring successful project completion. Contact Toni Shop at (828) 320-3564 or [toni.shope@mcgillassociates.com](mailto:toni.shope@mcgillassociates.com).

McKinstry (Silver Sponsor) – Full-service project management firm. Engineering, energy efficiency, contract management, etc. Contact Jennifer Braithwaite at [jennb@mckinstry.com](mailto:jennb@mckinstry.com) or (678) 414-3356.

Mission Square Retirement (Silver Sponsor) – ICMA-based retirement planning and programs for city managers, assistants, etc. Contact Trey Sizemore @ (866) 328-4671 or [tsizemore@missionsq.org](mailto:tsizemore@missionsq.org).

Neel-Schaffer (Silver Sponsor) – Transportation engineering, water/wastewater, environmental and construction inspection services. Contact Whitney Summers at (731) 694-3441 or [whitney.summers@neel-schaffer.com](mailto:whitney.summers@neel-schaffer.com).

OHM Advisors (Silver Sponsor) – Architectural, engineering, planning, landscape design, etc. Contact Steve Chizek at (615) 649-5264 or [steve.chizek@ohm-advisors.com](mailto:steve.chizek@ohm-advisors.com).

PATH (Platinum Sponsor) – Addressing deferred maintenance and capex projects with a focus on long-term operational efficiency. Contact William Franklin at (901) 921-6516 or [william@pathcompany.com](mailto:william@pathcompany.com).

Perfection Group (Platinum Sponsor) – Energy efficient building solutions that maximize technical and financial efficiency. Contact Matt Callahan at (859) 797-8432 or [mcallahan@perfectiongroup.com](mailto:mcallahan@perfectiongroup.com).

Performance Services (Gold Sponsor) – Architecture, smart cities, facilities studies, water solutions, solar power and energy programs and services. Contact Brian Stone at (615) 499-2639 or [bstone@performanceservices.com](mailto:bstone@performanceservices.com).

POLCO (Bronze Sponsor) – Polls, surveys, and data analytics platforms. Contact Chante Martin at (608) 216-2121 or [pcannon@polco.us](mailto:pcannon@polco.us)

Public Entity Partners (Public Benefit Corporation Sponsor) – Governmental risk management products and services. Contact Callie Westerfield at (800) 624-9698 or [cwesterfield@pepartners.org](mailto:cwesterfield@pepartners.org).

Ragan Smith (Silver Sponsor) – Civil, transportation, and environmental engineering, landscape architecture, land planning, surveying, and construction inspection services. Contact Scott Niesen at (615) 244-8591 or [sniesen@ragansmith.com](mailto:sniesen@ragansmith.com).

Raymond James (Platinum Sponsor) – Full-service financial management and advisory firm. Contact Elizabeth Zuelke at (615) 665-6917 or [elizabeth.zuelke@raymondjames.com](mailto:elizabeth.zuelke@raymondjames.com) and also Rick Dulaney at (615) 665-6918 or [richard.dulaney@raymondjames.com](mailto:richard.dulaney@raymondjames.com).

Sherrill Morgan (Platinum Sponsor) – Employee benefits consulting services and innovative pharmacy solutions. Contact Sarah Brophy at (859) 291-6600 or [sarahb@sherrillmorgan.com](mailto:sarahb@sherrillmorgan.com).

Tennessee Municipal Bond Fund (Public Benefit Corporation Sponsor) – Creates and administers various types of loan programs for cities. Contact Linda Mooningham at (615) 255-1561 or [lmooningham@tmbf.net](mailto:lmooningham@tmbf.net).

TMPartners (Gold Sponsor) – Architecture and design firm including programming, facility analysis, cost control, project management, etc. Contact Jeff Earwood at (615) 377-9773 or [jearwood@tmpartners.com](mailto:jearwood@tmpartners.com).

USG Water (formerly Veolia) (Gold Sponsor) – Comprehensive water and wastewater company, asset management for water storage tanks, water quality, coatings, concrete, AMI metering, and pipe rehabilitation. Contact Bert Gore at (615) 864-3108 or [bertram.gore@usgwater.com](mailto:bertram.gore@usgwater.com).

VC3 (Gold Sponsor) – Information technology and cybersecurity experts. Contact McKenzie Walton at (865) 679-7918 or [mckenzie.walton@vc3.com](mailto:mckenzie.walton@vc3.com).

Veregy (Gold Sponsor) – Provide engineering and construction services to reduce energy and operating costs through efficiency, infrastructure upgrades, smart building technology, fleet EV infrastructure, clean energy, and sustainability. Contact James Blair at (615) 766-2466 or [jblair@veregy.com](mailto:jblair@veregy.com).

Water Leak Relief (Bronze Sponsor) – Insurance program against water leaks and water or sewer line repair needs. They work with both utilities and customers. Contact Ben Whitson at (855) 426-7655 or [ben@waterleakrelief.com](mailto:ben@waterleakrelief.com).

Windrow Phillips Group (Platinum Sponsor) – Public policy, legislative tracking, policymaker interface, and communications strategies. Contact Sally Gracey at (615) 426-3238 or [sally@windrowphillips.com](mailto:sally@windrowphillips.com).

Wold Architects & Engineers (Platinum Sponsor) – Government architecture, engineering, and public sector facility infrastructure firm. Contact Kyle Dunn at (615) 347-2490 or [kdunn@woldae.com](mailto:kdunn@woldae.com).