

**Kentucky City County Management Association Winter Conference**  
**March 17 – 19, 2010 Frankfort, KY**  
**Joint Meeting with the Tennessee City Management Association**

**CONFERENCE SCHEDULE**

**Wednesday, March 17**

2:30 p.m.                    ***Conference Convenes***

3:00 – 4:30 p.m.        **Gerald Newfarmer, President & CEO, Management Partners, Inc.**  
***Management Audits.***

Jerry Newfarmer founded Management Partners in 1994 after many years of public management leadership in California and Ohio. He is a national leader in local government performance management, and he has led his firm to nationally recognized expertise in municipal development review processes, strategic planning, budgeting and finance, and organizational analysis. Jerry served as City Manager in Fresno and San Jose, California and Cincinnati, Ohio. He was Assistant City Manager of Oakland, California, which was the Chief Operating Officer role. He has been a key presence in the International City/County Management Association, and was Team Leader of the State-Local Relations Team of the National Performance Review.

5:30 – 7:30 p.m.        ***Opening Reception, Governor's Mansion***

Bus transportation will be provided to Kentucky's recently renovated Governor's Mansion. Kentucky's Governor's Mansion is one of only a handful of executive residences in the United States to be open to the public for tours. Thousands of visitors from across the Commonwealth and around the world visit the Governor's Mansion every year.

**Thursday, March 18**

Breakfast in the Capital Plaza Hotel is provided as part of the room rate for registrants staying at the Hotel.

8:30 a.m.                    **ICMA University Workshop: Paul and Susan Glaser, Glaser & Associates**  
***BreakThrough Conflict***

For 35 years, Drs. Peter and Susan Glaser have been helping people. They've published award-winning research in communication skills, workplace culture, team building and conflict resolution, and they've brought their powerful communication techniques to Fortune 500 companies and organizations around the world through seminars and on-site consultations. The Glaser's approach is unique because they don't just provide ideas and theories, but give people research-based models – skills to use in everyday life. The Glaser's work is enormously valuable, keenly pragmatic, and thoroughly entertaining.

11:30 a.m. – 12:30 p.m      Lunch in the Capital Plaza Hotel is provided as part of the room rate for registrants staying at the Hotel.

1:30 p.m. **Tour of Frankfort's recently completed state-of-the-art public safety building.**

4:00 – 5:00 p.m. **Tour of Buffalo Trace Distillery.** Transportation will be provided.

As the mighty buffalo thundered across the land, they carved paths known as traces in the wilderness. These paths were soon marked with the footprints of adventurers, explorers and pioneers heading west. One such trace, called the Great Buffalo Trace, led to the rugged banks of what is now called the Kentucky River. The pioneers who settled here were quick to take advantage of the abundant limestone spring water and fertile bottom loam-found to be perfect for growing exceptional grain. Distillation soon followed and what would become the area's distinguished bourbon heritage took root. The tradition of fine bourbon making has been a part of this site's heritage for more than two centuries. In fact, there has been a working distillery on the grounds since 1787.

6:30 p.m. **Reception**

7:00 p.m. **Dinner, Serafini's Restaurant, 243 W Broadway St, Frankfort, KY.** Transportation from the Capital Plaza Hotel will be provided in the event of inclement weather. Serafini's is a short walk from the hotel.

## **Friday, March 19**

Breakfast in the Capital Plaza Hotel is provided as part of the room rate for registrants staying at the Hotel.

9:00 – 10:00 a.m. **KCCMA Business Meeting**

Kentucky Managers will hear a legislative update from the Kentucky League of Cities in addition to conducting the KCCMA annual conference business meeting.

9:00 – 10:00 a.m. **TCMA Business Meeting**

10:15 -10:30 a.m. **Mike Walker, Vice President, ICMA Southeast Region**  
***Welcome from ICMA***

10:30 – 10:45 a.m. Break

10:45 – 11:45 a.m. **James L. Mercer, President & CEO, The Mercer Group**  
***Executive Recruiting***

Jim Mercer is President and Founder of The Mercer Group, Inc. The firm offers management consulting in the areas of organization and management analysis, privatization, strategic planning, organization development, compensation and classification, management systems, and executive search primarily in the public sector.

12:00 p.m. **Conference Concludes**